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# COMPUTER PAPER

BRITISH COLUMBIA'S COMPUTER INFORMATION SOURCE

Vol 1 No. 6 July 1988

## FROM THE EDITOR



Well, we said we would tackle Veridex Markets this issue. Easy to say, hard to do comprehensively, so we chose to interview our focus somewhat.

Our lead article is based on an area of concern for many medical doctors in the province these days. The government has legislation that doctors must all be submitting their billing with computers on line by January of 1989. The speed with which the transition is being implemented has upset many people, not the least of whom is the B.C. Medical Association. In their current negotiations with the government, the computerization issue is being used as a bargaining chip. When all is said and done, going on-computer makes good business sense for most practitioners just as it does for many small businesses. Accordingly we have undertaken our Teleplan software survey to present some of the options and vendors available for those prudent doctors who are doing their shopping early.

Desktop Publishing can't really be called a vertical market these days because so many people and businesses are utilizing it. That said, we went ahead and looked at two products that interested us anyway. Thanks to Mary Kleyliko from McKay Insurance for the FreePress article and Lance Brackner at VIEPA for enlightening the PC article. Thanks as well goes to all our contributing writers.

The response for our paper continues to be great, it seems there are a lot of people out there with a thirst for new things on computers. You may see our paper popping up in new places around the city. We have acquired a number of display racks so it will be easier to find our paper. Watch for a circulation increase in the fall.

Oh yes, the cover, the cover... I was going to state, it is true we did switch our format. Why? you ask. Well it was partly for the racks, but we also watched how people pick up our paper. Most people, after the first look through, usually take it away for further study later. (Because of course it is packed full of interesting things to read and great deals from our advertisers.) But guess what they do when they put it away? They fold it. After pricing corrugated covers, we decided to resort to which is the half fold. The smaller size this means we can rest on more retailer's counters and be more accessible to our readers.

Now you know  
Why it was there.

*Kiran Singh Khalsa*

Kiran Singh Khalsa  
Publisher/Editor

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Installation costs \$200 for the first year, plus \$1000 for each additional year, plus the annual fee. Support is included for the first year, and a maximum of 1 million calls will be accepted. Extended support is \$200 per year per dealer. The system is a word and document system will be provided as an extra charge. However, some improvements to the system will cost \$200.

The software will be in the MCC system.

of the table includes the suggested retail price of an ATX 1000/250 computer. Note that these are merely estimates for suggested retail prices, and the suggested retail prices may be purchased. The prices for the other systems, will be on any 2004 compatible computer. However, they are estimated values (RAM or ATX computer), and the cost of other items may affect the cost or level of support offered.

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(Continued on following page)



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|---|---------------|-------------|-----------------------------------|-----------------------|------------------|-----------------------------|--------------------|---------------------|---------------------|------------------------|
| Product<br>System<br>Operating System<br>Template Version | 005003HX<br>- | 005<br>-    | 005<br>-                          | 005<br>-              | 005003HX<br>-    | 005444<br>-                 | 005003HX<br>-      | 005<br>-            | 005<br>-            | 005<br>-               |
| <b>COSTS (SAMPLE) DOCTOR SYSTEMS</b>                      |               |             |                                   |                       |                  |                             |                    |                     |                     |                        |
| Billing Only Software                                     | -             | -           | -                                 | -                     | 1995             | -                           | 4900               | -                   | -                   | 1775.00                |
| Full System Software                                      | 3375          | 890         | 3380                              | \$4490                | 2095             | 4900                        | 8530               | 3920                | 2000.00             | 2500.00                |
| Setup/Start Only  | 300           | 0           | -                                 | -                     | 300              | 0                           | 0                  | 0                   | 0.00                | 0.00                   |
| Software & Hardware                                       | \$142         | 2800*       | 1500                              | 2000*                 | 6850             | 11425                       | 11450              | 10350*              | 4500                | 7165.00*               |
| Annual Payment  | 300           | 100*        | 1000                              | 300                   | 100              | 100                         | 100                | 100                 | 200.00              | -                      |
| 3 Year Total  | \$142         | 3200*       | 7000                              | 4300*                 | 10600            | 11625                       | 11550              | 10450*              | 4700                | -                      |
| Computer Quoted   | AT            | AT          | XT                                | XT                    | XT               | AT                          | AT                 | AT                  | XT                  | XT                     |
| <b>SUPPORT</b>  |               |             |                                   |                       |                  |                             |                    |                     |                     |                        |
| F.T. Training Included                                    | Yes           | 25,000*     | Yes                               | Yes                   | Yes              | Yes                         | Yes                | No                  | Yes                 | Yes                    |
| After Support   | 1 Year        | 25,000*     | 1 Year                            | Continuous            | 1 Year           | 3 Months                    | 1 Year             | 1 Year              | 1 Year              | 1 Year                 |
| Toll Free Phone Support                                   | No            | No          | 800                               | 800                   | Colled           | Colled                      | Colled             | 2 Calls             | No                  | 800                    |
| Preventive Maintenance                                    | No            | 25,000*     | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | No                  | Limited                |
| Computer Upgrades   | No            | No          | No                                | No                    | No               | No                          | Yes                | Limited             | No                  | Yes                    |
| <b>FEATURES</b>   |               |             |                                   |                       |                  |                             |                    |                     |                     |                        |
| Fullset Demographics                                      | Yes           | Yes         | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Receipt Billing   | Yes           | No          | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Appointment Scheduling                                    | Yes           | Yes         | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | No                  | Yes                    |
| Patient Recall  | Yes           | No          | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Doctor Reminders  | Yes           | No          | No                                | Yes                   | Yes              | Yes                         | No                 | Yes                 | Yes                 | Yes                    |
| Online Charts   | No            | No          | No                                | Yes                   | No               | Yes                         | No                 | Yes                 | Yes                 | Extra                  |
| Integrated General Ledger                                 | No            | No          | No                                | No                    | No               | No                          | Yes                | Yes                 | No                  | No                     |
| Export to General Ledger                                  | Yes           | No          | No                                | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Limited             | Yes                    |
| Export to Word Processor                                  | Yes           | Yes         | Yes                               | Yes                   | Yes              | Yes                         | No                 | Yes                 | Yes                 | Yes                    |
| Outgoing Mailbox  | Yes           | No          | Limited                           | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Report Setting & Format Options                           | Yes           | No          | No                                | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| User Defined Reports                                      | Extra         | No          | No                                | Yes                   | No               | Yes                         | No                 | Yes                 | Yes                 | Yes                    |
| Graphs  | No            | Yes         | No                                | No                    | Yes              | Extra                       | Yes                | Yes                 | No                  | Yes                    |
| Multiple Doctors  | Yes           | Yes         | Yes                               | Yes                   | Extra            | Yes                         | Yes                | Extra               | Yes                 | Yes                    |
| Can Upgrade to Multi-user                                 | Yes           | No          | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | No                  | Yes                    |
| Network Compatible  | Yes           | No          | No                                | Partial               | Yes              | Yes                         | No                 | Limited             | Yes                 | Yes                    |
| Audit Trail   | Yes           | Yes         | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Mail, Drawn   | Yes           | Yes         | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| Help Screen at Windows                                    | Yes           | No          | No                                | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Yes                 | Yes                    |
| <b>BACKGROUND</b>   |               |             |                                   |                       |                  |                             |                    |                     |                     |                        |
| ROM/CC Approval   | Yes           | No          | Yes                               | Yes                   | Yes              | Yes                         | Yes                | Yes                 | Pending             | Yes                    |
| First Installation  | 1985          | 1983        | 1983                              | 1987                  | 1977             | 1979                        | 1980               | 1980                | 1987                | 1985                   |
| Number of Sites Installed                                 | >12           | 4           | >14                               | >6                    | >50              | >5                          | >80                | >80                 | >40                 | >100                   |
| <b>SERVICE BUREAU</b>                                     |               |             |                                   |                       |                  |                             |                    |                     |                     |                        |
| Billing Service Call/Claim                                | Set Price     | -           | 0.15                              | -                     | 0.25             | -                           | -                  | Pending             | 0.20                | 0.25                   |
| Claim Delivery Included                                   | -             | -           | No                                | -                     | 1 Way            | -                           | -                  | -                   | No                  | Yes                    |
| Quick Transmittals  | Yes           | -           | Yes                               | -                     | Yes              | -                           | -                  | -                   | Yes                 | Yes                    |

\*Extra Cost/Day with computer package.

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### Continued from Page 29:

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| Word 2 July 11                  | \$175 |
| WordPerfect 1 July 14, 22       | \$175 |
| WordPerfect 1 July 13           | \$175 |
| WordPerfect 2 July 20           | \$175 |
| WordPerfect 4 July 21           | \$175 |
| WordPerfect 10 July 27          | \$175 |

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| MicroLink Information July 11   | \$275 |
| MicroLink Information July 11   | \$275 |
| WordPerfect Information July 11 | \$275 |
| WordPerfect Information July 11 | \$275 |
| WordPerfect Information July 11 | \$275 |
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### PERMA TRAINING CENTRE 205-8808 & 205-8809

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